vol.25 no.6 • June 2017

repertoiremag.com

Quantifying

promoting excellence in healthcare sales

E erto ing and ing an

PTS Diagnostics introduces the first and only point-of-care device offering quantitative results from a fingerstick

NEW!

The PTS Detect[™] cotinine system Now available in 20-count Test Kits

- Results in 5 minutes
- Accurate and reliable
- Improved blood collection procedure
- Reduces need for confirmation tests



ng/mL

pts detect



PTS Detect[™] cotinine system: ^{1,2,3}



Non-Tobacco User



Light Tobacco User (1-9 cigarettes /day) Heavy Tobacco User (More than 10 cigarettes a day)



NEW!

PTS Detect[™] cotinine system with improved blood collection procedure

REF 3061

- Jarvis, M.J.; Primatesta, P.; Erens, B.; Feyerabend, C.; Bryant, A., Measuring nicotine intake in a population surveys: Comparability of saliva cotinine and plasma cotinine estimates. Nicotine and Tobacco Research 2003, 5 (3), 349-355.
- Agaku, I. T.; Vardavas, C.I.; Connolly, G.N., Cigarette rod length and its impact on serum cotinine and urinary total NNAL levels, NHANES 2007-2010. Nicotine & Tobacco Research 2014, 16 (1), 100-107.
- Mendelsohn, Mortimer L., Mohr, Lawrence C., and Peeters, John P.. Biomarkers: Medical and Workplace Applications. Washington, DC, USA: Joseph Henry Press, 1998. ProQuest ebrary. Web. 12 August 2015.
- 4) Additional data on file.



The PTS Detect[™] cotinine system has innovated tobacco-use detection with a handheld device that offers specific, reliable, accurate and fast results at the point of care. Measuring exact cotinine levels from 25 ng/mL to 200 ng/mL cotinine (a byproduct of nicotine) in 5 minutes, the PTS Detect system substantially reduces the need for confirmation tests. All this from just a small fingerstick. All this at the point of care.

Accurate & Precise – The portable PTS Detect system provides results with similar sensitivity and specificity ranges as laboratory instruments.

Patient Friendly – Fingerstick test is perceived as less invasive than other traditional tobacco-use detection tests

Rapid Results – Portable device measures exact cotinine results in minutes providing opportunity for immediate smoking cessation consultation **Cost Savings** – No phlebotomist, less confirmation tests, no shipping of specimens to lab

Easy to Use – Minimum training required

Results Indicate All Tobacco

Use – PTS Detect cotinine systems measure levels from products that contain nicotine such as cigarettes, vapor cigarettes, cigars and chewing tobacco

Perfect for the Workplace -

Fingerstick collection can be done in conjunction with other onsite screenings

To place your order, call 1 (877) 870-5610.